#### Medtronic News

## Medtronic Reports Second Quarter Earnings

*International Revenue of \$1.6 Billion Grew 6% on a Constant Currency Basis; 4% As Reported Emerging Market Revenue Grew 19% on Constant Currency Basis; 22% As Reported Non-GAAP Diluted EPS of \$0.82 Grew 6%; GAAP Diluted EPS of \$0.52 Declined 33%* 

# MINNEAPOLIS, Nov 23, 2010 (BUSINESS WIRE) --

Medtronic, Inc. (NYSE:MDT) today announced financial results for its second quarter of fiscal year 2011, which ended October 29, 2010.

The company reported worldwide second quarter revenue of \$3.903 billion, compared to the \$3.838 billion reported in the second quarter of fiscal year 2010, an increase of 2 percent as reported and on a constant currency basis.

As detailed in the attached table, second quarter net earnings and diluted earnings per share on a non-GAAP basis were \$887 million and \$0.82, an increase of 4 percent and 6 percent, respectively, over the same period in the prior year. As reported, second quarter net earnings were \$566 million, or \$0.52 per diluted share, a decrease of 35 percent and 33 percent, respectively, over the same period in the prior year.

International revenue of \$1.608 billion increased 4 percent compared to the same period last year, or an increase of 6 percent after adjusting for a \$29 million negative foreign currency impact. International sales accounted for 41 percent of Medtronic's worldwide revenue.

"Overall, we saw relative market stability from July through October in a challenging market environment with more consistent performance in our businesses, resulting in sequential share gains in ICDs, pacemakers, spine, and drug-eluting stents," said Bill Hawkins, Medtronic chairman and chief executive officer. "While macroeconomic challenges remain, we continue to advance our pipeline, drive growth in emerging markets and with our emerging therapies, and remain focused on leveraging our size and scale to reduce our cost structure. This positions us well for solid, market-leading performance in the long run."

# Cardiac and Vascular Group

The Cardiac and Vascular Group at Medtronic is comprised of Cardiac Rhythm Disease Management (CRDM), CardioVascular, and Physio-Control. The group reported worldwide sales in the quarter of \$2.095 billion, which represents an increase of 1 percent as reported or 2 percent after adjusting for foreign currency. Cardiac & Vascular Group International sales of \$1.084 billion were up 4 percent as reported or 5 percent after adjusting for foreign currency. Group performance was driven by strong CardioVascular and Physio-Control sales offset by slower sales in CRDM.

CRDM revenue of \$1.248 billion declined 2 percent as reported or 1 percent after adjusting for foreign currency. Revenue from implantable cardioverter defibrillators (ICDs) of \$745 million was down 1 percent compared to the same period in the prior year, but up 3 percent sequentially compared to the first quarter of fiscal year 2011. Pacing revenue was \$472 million in the quarter, a decline of 5 percent. CRDM sales were negatively affected by slower market growth, but partially offset by continued growth of the AF Solutions business and the continued adoption of the Protecta(TM) ICD in Europe.

CardioVascular revenue of \$738 million grew 6 percent as reported, or 7 percent after adjusting for foreign

currency. Revenue growth was driven by strong international performance, particularly in Latin America, Greater China and Other Asia, leading to an increase in international sales of 10 percent as reported, or 12 percent after adjusting for foreign currency. The Coronary & Peripheral, Structural Heart, and Endovascular businesses grew worldwide revenue 3 percent, 17 percent, and 3 percent, respectively, after adjusting for foreign currency. Structural Heart revenue was driven by continued solid growth in transcatheter valves as well as revenue from the recent acquisition of ATS Medical, which closed in August.

Physio-Control revenue of \$109 million increased 16 percent as reported, or 18 percent after adjusting for foreign currency. Solid U.S. growth of 31 percent was due in part to strong sales of the LIFEPAK(TM) 15 monitor/defibrillator and the resolution of a supplier constraint at the beginning of the quarter.

#### **Restorative Therapies Group**

The Restorative Therapies Group at Medtronic is comprised of Spinal, Neuromodulation, Diabetes, and Surgical Technologies. The group had worldwide sales in the quarter of \$1.808 billion, which represents an increase of 2 percent as reported or 3 percent after adjusting for foreign currency. Restorative Therapies Group International sales of \$524 million increased 6 percent as reported, or 8 percent after adjusting for foreign currency. Group revenue performance was led by strong growth in Diabetes and Surgical Technologies, offset by weaker sales in Spinal and Neuromodulation.

Spinal revenue of \$850 million declined 1 percent both as reported and after adjusting for foreign currency, but was up 3 percent sequentially compared to the first quarter of fiscal year 2011. Sales in Core Spinal declined 1 percent. Biologics revenue decreased 2 percent. Slow but stable market growth, affected by continued utilization and pricing pressures, contributed to Spinal results.

Neuromodulation revenue of \$388 million increased 1 percent as reported or 2 percent after adjusting for foreign currency. After adjusting for the fiscal year 2010 divestiture of the Bravo pH monitoring business, sales growth was 3 percent on a constant currency basis. Results were driven by new implant growth in pain stimulation therapies, Deep Brain Stimulation systems for movement disorders, and InterStim(R) Therapy for overactive bladder and urinary retention, and bowel control outside the United States.

Diabetes revenue of \$326 million grew 9 percent as reported or 11 percent after adjusting for foreign currency. Growth in the quarter was driven by strong sales of continuous glucose monitoring products as well as solid performance in international markets, particularly in sales of insulin pumps.

Surgical Technologies revenue of \$244 million grew 9 percent both as reported and on a constant currency basis. After adjusting for the fiscal year 2010 divestiture of the Ophthalmic business, sales growth was 11 percent on a constant currency basis. Sales performance in the U.S. was solid as capital spending in hospitals continued to improve, providing opportunities for technology upgrades driven by new product launches. International performance was strong in Japan, China and Latin America.

## Revenue Outlook and Earnings per Share Guidance

The company today updated its revenue outlook and adjusted its diluted earnings per share guidance for fiscal year 2011.

For the second half of fiscal year 2011, based on estimated market growth of 2 to 3 percent, the company expects revenue growth in the range of 2 to 4 percent on a constant currency basis.

For fiscal year 2011, the company expects diluted earnings per share in the range of \$3.38 to \$3.44, which includes approximately \$0.05 of dilution from the acquisition of Invatec and ATS Medical but does not take into account any impact from the pending acquisition of Ardian. Excluding the approximate \$0.05 impact of acquisition dilution and the approximate \$0.05 benefit of the extra week in fiscal year 2010, fiscal year 2011 diluted earnings per share growth is expected to be in the range of 8 percent to 10 percent.

Earnings per share guidance excludes any unusual charges or gains that might occur during the fiscal year and the impact of the non-cash charge to interest expense due to the accounting rules governing convertible debt. The guidance provided only reflects information available to the company at this time.

"With the overwhelming financial and societal impact of chronic disease, it is a critical time for Medtronic's leadership in the management of major health problems like diabetes, heart disease, neurological disorders and musculoskeletal disorders," said Hawkins. "We have the size, scale and financial strength to significantly and fundamentally change the future direction of chronic disease globally."

#### Webcast Information

Medtronic will host a webcast today, November 23, at 8 a.m. EST (7 a.m. CST), to provide information about its businesses for the public, analysts and news media. This quarterly webcast can be accessed by clicking on the Investors link on the Medtronic home page at <u>www.medtronic.com</u> and this earnings release will be archived at <u>www.medtronic.com/newsroom</u>. Within 24 hours, a replay of the webcast and a transcript of the company's prepared remarks will be available in the "Events & Presentations" section of the Investors portion of the Medtronic website.

#### About Medtronic

Medtronic, Inc., headquartered in Minneapolis, is the world's leading medical technology company, alleviating pain, restoring health and extending life for people with chronic disease. Its Internet address is <u>www.medtronic.com</u>.

This press release contains forward-looking statements related to expected product introductions and results of Medtronic's future operations, which are subject to risks and uncertainties, such as competitive factors, difficulties and delays inherent in the development, manufacturing, marketing and sale of medical products, government regulation and general economic conditions and other risks and uncertainties described in Medtronic's periodic reports on file with the Securities and Exchange Commission.Actual results may differ materially from anticipated results.Medtronic does not undertake to update its forward-looking statements.Unless otherwise noted, all comparisons made in this news release are on an "as reported basis," and not on a constant currency basis; references to quarterly figures increasing or decreasing are in comparison to the second quarter of fiscal year 2010.

MEDTRONIC, INC. WORLD WIDE REVENUE (Unaudited)

(\$ millions)

EV10	EV10	EV10	EV10	EV10	EV11	EV11	FY11 FY11 QTR QTR Total
				T 110			OTR OTR -
QIRI	QIR 2	QIR 3	QIR 4	Total	QIR 1	QTR 2	a d Iotal

REPORTED REVENUE : CARDIAC RHYTHM DISEASE												
MANAGEMENT	\$1,337	\$1,278	\$1,243	\$1,409	\$5,268	\$1,226	\$1,248	\$	-	\$	-	\$2,474
Pacing Systems	536	498	459	495	1,987	473	472		-		-	945
Defibrillation Systems Other	775 26	754 26	756 28	881 33	3,167 114	722 31	745 31		-		-	1,467 62
other	20	20	20	22	114	21	21		-		-	02
CARDIOVASCULAR	\$689	\$696	\$722	\$757	\$2,864	\$717	\$738	\$	-	\$	-	\$1,455
Coronary & Peripheral	353	369	386	382	1,489	372	379		-		-	751
Structural Heart	218	206	216	239	880	224	237		-		-	461
Endovascular	118	121	120	136	495	121	122		-		-	243
PHYSIO-CONTROL	\$97	\$94	\$100	\$134	\$425	\$84	\$109	\$	-	\$	-	\$193
CARDIAC & VASCULAR GROUP	\$2,123	\$2,068	\$2,065	\$2,300	\$8,557	\$2,027	\$2,095	\$	-	\$	-	\$4,122
SPINAL	\$915	\$862	\$842	\$880	\$3,500	\$829	\$850	\$	-	\$		\$1,680
Core Spinal	<sup>⊅</sup> 915 696	<sup>3</sup> 602 642	<sup>⇒042</sup> 630	<sup>⇒</sup> 880 664	<sup>⇒</sup> 3,300 2,632	₽029 622	₽830 634	æ	-	φ	-	\$1,080 1,257
Biologics	219	220	212	216	868	207	216		-		-	423
NEUROMODULATION	\$373	\$384	\$394	\$411	\$1,560	\$370	\$388	\$	-	\$	-	\$758
DIABETES	\$295	\$300	\$311	\$332	\$1,237	\$312	\$326	\$	-	\$	-	\$638
SURGICAL TECHNOLOGIES	\$227	\$224	\$239	\$273	\$963	\$235	\$244	\$	-	\$	-	\$479
RESTORATIVE THERAPIES GROUP	\$1,810	\$1,770	\$1,786	\$1,896	\$7,260	\$1,746	\$1,808	\$	-	\$	-	\$3,555
TOTAL	\$3,933	\$3,838	\$3,851	\$4,196	\$15,817	\$3,773	\$3,903	\$	-	\$	-	\$7,677
ADJUSTMENTS :												
CURRENCY IMPACT (1)	<b>\$</b> -	\$-	\$-	\$-	\$-	\$(21 )	\$(29)	\$	-	\$	-	\$(49)
COMPARABLE OPERATIONS (1)	\$3,933	\$3,838	\$3,851	\$4,196	\$15,817	\$3,794	\$3,932	\$	-	\$	-	\$7,726

(1) Medtronic management believes that in order to properly understand Medtronic's short-term and long-term financial trends, investors may wish to consider the impact of foreign currency translation on revenue. In addition, Medtronic management uses results of operations before currency translation to evaluate the operational performance of the Company and as a basis for strategic planning. Investors should consider these non-GAAP measures in addition to, and not as a substitute for, financial performance measures prepared in accordance with GAAP.

Note: The data in this schedule has been intentionally rounded to the nearest million and therefore the quarterly revenue may not sum to the fiscal year to date revenue.

MEDTRONIC, INC. U.S. REVENUE (Unaudited)

(\$ millions)

FY10	FY10	FY10	FY10	FY10	FY11 QTR 1	FY11	FY11 OTR	FY11 OTR	FY11
QIR 1	QTR 2	QIR 3	QIR 4	lotal	QIR 1	QTR 2	3	4	Total

CARDIAC RHYTHM DISEASE MANAGEMENT	\$762	\$721	\$675	\$787	\$2,944	\$691	\$699	\$ -	\$ -	\$1,390
Pacing Systems	247	221	193	212	872	214	210	-	-	424
Defibrillation Systems	508	492	475	567	2,043	467	481	-	-	948
Other	7	8	7	8	29	10	8	-	-	18
CARDIOVASCULAR	\$260	\$252	\$239	\$264	\$1,015	\$241	\$248	\$ -	\$ -	\$489
Coronary & Peripheral	103	106	100	111	419	98	103	-	-	201
Structural Heart	98	87	86	92	363	89	91	-	-	180
Endovascular	59	59	53	61	233	54	54	-	-	108
PHYSIO-CONTROL	\$57	\$49	\$53	\$71	\$230	\$53	\$64	\$ -	\$ -	\$117
CARDIAC & VASCULAR GROUP	\$1,079	\$1,022	\$967	\$1,122	\$4,189	\$985	\$1,011	\$ -	\$ -	\$1,996
SPINAL	\$712	\$662	\$644	\$662	\$2,680	\$631	\$645	\$ -	\$ -	\$1,275
Core Spinal	507	457	446	462	1,871	439	445	-	-	884
Biologics	205	205	198	200	809	192	200	-	-	391
NEUROMODULATION	\$265	\$272	\$272	\$276	\$1,086	\$261	\$278	\$ -	\$ -	\$538
DIABETES	\$193	\$201	\$203	\$213	\$810	\$203	\$213	\$ -	\$ -	\$417
SURGICAL TECHNOLOGIES	\$142	\$140	\$150	\$169	\$601	\$149	\$148	\$ -	\$ -	\$298
RESTORATIVE THERAPIES GROUP	\$1,312	\$1,275	\$1,269	\$1,320	\$5,177	\$1,244	\$1,284	\$ -	\$ -	\$2,528
TOTAL	\$2,391	\$2,297	\$2,236	\$2,442	\$9,366	\$2,229	\$2,295	\$ -	\$ -	\$4,524
ADJUSTMENTS :										
CURRENCY IMPACT	<b>\$</b> -	\$-	\$ -	\$ -	\$-					
COMPARABLE OPERATIONS	\$2,391	\$2,297	\$2,236	\$2,442	\$9,366	\$2,229	\$2,295	\$ -	\$ -	\$4,524

Note: The data in this schedule has been intentionally rounded to the nearest million and therefore the quarterly revenues may not sum to the fiscal year to date revenue.

MEDTRONIC, INC. INTERNATIONAL REVENUE (Unaudited)

(\$ millions)

(4	FY10 QTR 1	FY10 QTR 2	FY10 QTR 3	FY10 QTR 4	FY10 Total	FY11 QTR 1	FY11 QTR 2	FY11 FY11 QTR QTR Total 3 4
REPORTED REVENUE : CARDIAC RHYTHM DISEASE			+ = 6 0	+	+ 4	+ = = =	+ = 40	
MANAGEMENT	\$575	\$557	\$568	\$622	\$2,324	\$535	\$549	\$ - \$ - \$1,084
Pacing Systems	289	277	266	283	1,115	259	262	521
Defibrillation Systems	267	262	281	314	1,124	255	264	519
Other	19	18	21	25	85	21	23	44
CARDIOVASCULAR	\$429	\$444	\$483	\$493	\$1,849	\$476	\$490	\$ - \$ - \$966
Coronary & Peripheral	250	263	286	271	1,070	274	276	550
Structural Heart	120	119	130	147	517	135	146	281
Endovascular	59	62	67	75	262	67	68	135

PHYSIO-CONTROL	\$40	\$45	\$47	\$63	\$195	\$31	\$45	\$ -	\$ -	\$76
CARDIAC & VASCULAR GROUP	\$1,044	\$1,046	\$1,098	\$1,178	\$4,368	\$1,042	\$1,084	\$ -	\$ -	\$2,126
SPINAL Core Spinal Biologics	\$203 189 14	\$200 185 15	\$198 184 14	\$218 202 16	\$820 761 59	\$198 183 15	\$205 189 16	\$ - - -	\$ - - -	\$405 373 32
NEUROMODULATION	\$108	\$112	\$122	\$135	\$474	\$109	\$110	\$ -	\$ -	\$220
DIABETES	\$102	\$99	\$108	\$119	\$427	\$109	\$113	\$ -	\$ -	\$221
SURGICAL TECHNOLOGIES	\$85	\$84	\$89	\$104	\$362	\$86	\$96	\$ -	\$ -	\$181
RESTORATIVE THERAPIES GROUP	\$498	\$495	\$517	\$576	\$2,083	\$502	\$524	\$ -	\$ -	\$1,027
TOTAL	\$1,542	\$1,541	\$1,615	\$1,754	\$6,451	\$1,544	\$1,608	\$ -	\$ -	\$3,153
ADJUSTMENTS :										
CURRENCY IMPACT (1)	<b>\$</b> -	\$(21 )	\$(29)	\$ -	\$ -	\$(49)				
COMPARABLE OPERATIONS (1)	\$1,542	\$1,541	\$1,615	\$1,754	\$6,451	\$1,565	\$1,637	\$ -	\$ -	\$3,202

(1) Medtronic management believes that in order to properly understand Medtronic's short-term and long-term financial trends, investors may wish to consider the impact of foreign currency translation on revenue. In addition, Medtronic management uses results of operations before currency translation to evaluate the operational performance of the Company and as a basis for strategic planning. Investors should consider these non-GAAP measures in addition to, and not as a substitute for, financial performance measures prepared in accordance with GAAP.

Note: The data in this schedule has been intentionally rounded to the nearest million and therefore the quarterly revenue may not sum to the fiscal year to date revenue.

MEDTRONIC, INC. CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS (Unaudited)

	Three months ended		Six months	s ended	
	October	October	October	October	
	29,	30,	29,	30,	
	2010	2009	2010	2009	
	(in millions,	, except per	share data)		
Net sales	\$ 3,903	\$ 3,838	\$ 7,677	\$ 7,771	
Costs and expenses:					
Cost of products sold	961	922	1,855	1,888	
Research and development expense	373	369	743	739	
Selling, general, and administrative expense	1,371	1,323	2,705	2,691	
Restructuring charges	-	-	-	62	
Certain litigation charges, net	279	(70	) 279	374	
Purchased in-process research and development	24		20		
(IPR&D) and certain acquisition-related costs	24	-	39	-	
Other expense, net	76	130	123	224	
Interest expense, net	67	54	141	121	

Total costs and expenses	3,151	2,728	5,885	6,099
Earnings before income taxes	752	1,110	1,792	1,672
Provision for income taxes	186	242	396	358
Net earnings	\$ 566	\$868	\$ 1,396	\$ 1,314
Basic earnings per share Diluted earnings per share	\$ 0.52 \$ 0.52	\$ 0.78 \$ 0.78	\$ 1.29 \$ 1.28	\$ 1.18 \$ 1.18
Basic weighted average shares outstanding Diluted weighted average shares outstanding	1,080.1 1,083.7	1,106.8 1,109.2		1,109.7 1,111.9
Cash dividends declared per common share	\$ 0.225	\$0.205	\$ 0.450	\$ 0.410
MEDTRONIC, INC. RECONCILIATION OF CONSOLIDATED GAAP NET TO CONSOLIDATED NON-GAAP NET EARNINGS (Unaudited) (in millions, except per share data)	EARNINGS			
	Three Octol 29, 2010	3	ded October 30, 2009	Percentage Change
Net earnings, as reported Certain litigation charges, net IPR&D and certain acquisition-related costs Impact of authoritative convertible debt guidanc	\$ 56 27 16 ce	8 (a)	\$ 868 (44 ) (d -	-35 % )
on	27	(c)	26 (c	)
interest expense, net Non-GAAP net earnings	\$88	7 9	\$ 850	4 %

#### MEDTRONIC, INC. RECONCILIATION OF CONSOLIDATED GAAP DILUTED EPS TO CONSOLIDATED NON-GAAP DILUTED EPS (Unaudited)

	Three months e October 29, 2010	nded October 30, 2009	Percentage Change
Diluted EPS, as reported Certain litigation charges, net IPR&D and certain acquisition-related costs Impact of authoritative convertible debt guidance	\$ 0.52 0.26 (a) 0.01 (b)	. , . ,	-33 %
on	0.02 (c)	0.02 (c)	
interest expense, net Non-GAAP diluted EPS	\$ 0.82 (1)	\$ 0.77 (1)	6 %

(1) The data in this schedule has been intentionally rounded to the nearest \$0.01 and therefore may not sum.

(a) The \$278 million (\$0.26 per share) after-tax (\$279 million pre-tax) certain litigation charges, net relate primarily to a settlement involving the Sprint Fidelis family of defibrillation leads and an accounting charge for Other Matters litigation. The Sprint Fidelis settlement relates to the resolution of certain outstanding product litigation related to the Sprint Fidelis family of defibrillation leads that were subject to a field action announced October 15, 2007. The terms of the agreement stipulate Medtronic will, if it elects not to cancel the agreement, pay plaintiffs to settle substantially all pending U.S. lawsuits and claims, subject to certain conditions. In addition to disclosing certain litigation charges, net that are determined in accordance with U.S. generally accepted accounting principles (U.S. GAAP). Medtronic management believes that in order to properly understand its short-term and long-term financial trends, investors may find it useful to consider the impact of excluding these certain litigation charges. Management believes that the resulting non-GAAP financial measure provides useful information to investors regarding the underlying business trends and performance of the Company's ongoing operations and is useful for period over period comparisons of such operations. Medtronic management eliminates these certain litigation charges when evaluating the operating performance of the Company. Investors should consider this non-GAAP measure in addition to, and not as a substitute for, financial performance measures prepared in accordance with U.S. GAAP. In addition, this non-GAAP financial measure may not be the same as similar measures presented by other companies.

(b) The \$16 million (\$0.01 per share) after-tax (\$24 million pre-tax) IPR&D and certain acquisition-related costs include acquisition-related legal fees and severance costs, change in control costs, and contract termination costs related to the acquisition of ATS Medical, Inc. that were expensed in the period. In addition to disclosing IPR&D and certain acquisition-related costs that are determined in accordance with U.S. GAAP, Medtronic management believes that in order to properly understand its short-term and long-term financial trends, investors may find it useful to consider the impact of excluding these acquisition-related costs. Management believes that the resulting non-GAAP financial measure provides useful information to investors regarding the underlying business trends and performance of the Company's ongoing operations and is useful for period over period comparisons of such operations. Medtronic management eliminates these acquisition-related costs when evaluating the operating performance of the Company. Investors should consider this non-GAAP measure in addition to, and not as a substitute for, financial performance measures prepared in accordance with U.S. GAAP. In addition, this non-GAAP financial measure may not be the same or similar to measures presented by other companies.

(c) The Financial Accounting Standards Board (FASB) authoritative guidance on accounting for convertible debt has resulted in an after-tax impact to net earnings of \$27 million (\$0.02 per share) and \$26 million (\$0.02 per share) for the three months ended October 29, 2010 and October 30, 2009, respectively. The pre-tax impact to interest expense, net was \$43 million and \$41 million for the three months ended October 29, 2010 and October 30, 2009, respectively. In addition to disclosing the financial statement impact of this authoritative guidance that is determined in accordance with U.S. GAAP, Medtronic management believes that in order to properly understand its short-term and long-term financial trends, investors may find it useful to consider the impact of excluding the impact of this authoritative guidance. Management believes that the resulting non-GAAP financial measure provides useful information to investors regarding the underlying business trends and performance of the Company's ongoing operations and is useful for period over period comparisons of such operations. Medtronic management eliminates the impact of this authoritative guidance when evaluating the operating performance of the Company. Investors should consider this non-GAAP measure in addition to, and not as a substitute for, financial performance measures prepared in accordance with U.S. GAAP. In addition, this non-GAAP financial measure may not be the same as similar measures presented by other companies.

(d) The \$44 million (\$0.04 per share) after-tax (\$70 million pre-tax) certain litigation gain is related to the resolution of outstanding patent litigation with W.L. Gore & Associates (Gore) related to selected patents in Medtronic's Jervis and Wiktor patent families. The terms of the agreement stipulate that neither party will sue each other in the defined field of use, subject to certain conditions. Medtronic granted Gore a worldwide, irrevocable, non-exclusive license in the defined field of use. In addition and subject to certain conditions, Gore will pay Medtronic a quarterly license payment through the fiscal quarter ending October 2018. In addition to disclosing this certain litigation gain that is determined in accordance with U.S. GAAP, Medtronic management believes that in order to properly understand its short-term and long-term financial trends, investors may find it useful to consider the impact of excluding this \$70 million pre-tax certain litigation gain. Management believes

that the resulting non-GAAP financial measure provides useful information to investors regarding the underlying business trends and performance of the Company's ongoing operations and is useful for period over period comparisons of such operations. Medtronic management eliminates this certain litigation gain when evaluating the operating performance of the Company. Investors should consider this non-GAAP measure in addition to, and not as a substitute for, financial performance measures prepared in accordance with U.S. GAAP. In addition, this non-GAAP financial measure may not be the same as similar measures presented by other companies.

#### MEDTRONIC, INC. RECONCILIATION OF CONSOLIDATED GAAP NET EARNINGS TO CONSOLIDATED NON-GAAP NET EARNINGS (Unaudited) (in millions, except per share data)

	Six months October 29, 2010		ed October 30, 2009			centage ange
Net earnings, as reported Restructuring charges Certain litigation charges, net IPR&D and certain acquisition-related costs Impact of authoritative convertible debt guidance	\$ 1,396 - 278 27	(a) (b)	\$ 1,314 50 316 -	(d) (e)	6	%
on	54	(c)	54	(c)		
interest expense, net Non-GAAP net earnings	\$ 1,755		\$ 1,734		1	%
-						

### MEDTRONIC, INC. RECONCILIATION OF CONSOLIDATED GAAP DILUTED EPS TO CONSOLIDATED NON-GAAP DILUTED EPS (Unaudited)

	Six months October 29, 2010	s ended October 30, 2009	Percentage Change
Diluted EPS, as reported Restructuring charges Certain litigation charges, net IPR&D and certain acquisition-related costs Impact of authoritative convertible debt guidance	\$ 1.28 - 0.26 0.02	\$ 1.18 0.04 (a) 0.28 (b) -	8 % (d) (e)
on interest expense, net	0.05	(c) 0.05	(c)
Non-GAAP diluted EPS	\$ 1.61	\$ 1.56	(1) 3 %

Note: The data in this schedule has been intentionally rounded and therefore the first quarter and second quarter data may not sum to the fiscal year to date totals.

(1) The data in this schedule has been intentionally rounded to the nearest \$0.01 and therefore may not sum.

(a) The \$278 million (\$0.26 per share) after-tax (\$279 million pre-tax) certain litigation charges, net relate primarily to a settlement involving the Sprint Fidelis family of defibrillation leads and an accounting charge for

Other Matters litigation. The Sprint Fidelis settlement relates to the resolution of certain outstanding product litigation related to the Sprint Fidelis family of defibrillation leads that were subject to a field action announced October 15, 2007. The terms of the agreement stipulate Medtronic will, if it elects not to cancel the agreement, pay plaintiffs to settle substantially all pending U.S. lawsuits and claims, subject to certain conditions. In addition to disclosing certain litigation charges, net that are determined in accordance with U.S. generally accepted accounting principles (U.S. GAAP), Medtronic management believes that in order to properly understand its short-term and long-term financial trends, investors may find it useful to consider the impact of excluding these certain litigation charges. Management believes that the resulting non-GAAP financial measure provides useful information to investors regarding the underlying business trends and performance of the Company's ongoing operations and is useful for period over period comparisons of such operations. Medtronic management eliminates these certain litigation charges when evaluating the operating performance of the Company. Investors should consider this non-GAAP measure in addition to, and not as a substitute for, financial performance measures prepared in accordance with U.S. GAAP. In addition, this non-GAAP financial measure may not be the same as similar measures presented by other companies.

(b) The \$27 million (\$0.02 per share) after-tax (\$39 million pre-tax) IPR&D and certain acquisition-related costs represent an \$11 million after-tax (\$15 million pre-tax) IPR&D charge related to the NeuroPace, Inc. crosslicensing agreement and \$16 million after-tax (\$24 million pre-tax) of certain acquisition-related costs. The IPR&D charge related to a milestone payment under existing terms of a royalty bearing, non-exclusive patent cross-licensing agreement with NeuroPace, Inc. that the Company entered into in the first quarter of fiscal year 2006. This payment was charged to IPR&D as technological feasibility has not yet been reached and such technology has no future alternative use. The certain acquisition-related costs include acquisition-related legal fees and severance costs, change in control costs, and contract termination costs related to the acquisition of ATS Medical. Inc. that were expensed in the period. In addition to disclosing IPR&D and certain acquisitionrelated costs that are determined in accordance with U.S. GAAP, Medtronic management believes that in order to properly understand its short-term and long-term financial trends, investors may find it useful to consider the impact of excluding these IPR&D and certain acquisition-related costs. Management believes that the resulting non-GAAP financial measure provides useful information to investors regarding the underlying business trends and performance of the Company's ongoing operations and is useful for period over period comparisons of such operations. Medtronic management eliminates these IPR&D and certain acquisition-related costs when evaluating the operating performance of the Company. Investors should consider this non-GAAP measure in addition to, and not as a substitute for, financial performance measures prepared in accordance with U.S. GAAP. In addition, this non-GAAP financial measure may not be the same or similar to measures presented by other companies.

(c) The Financial Accounting Standards Board (FASB) authoritative guidance for convertible debt accounting has resulted in an after-tax impact to net earnings of \$54 million (\$0.05 per share) for both the six months ended October 29, 2010 and October 30, 2009. The pre-tax impact to interest expense, net was \$86 million and \$84 million for the six months ended October 29, 2010 and October 30, 2009, respectively. In addition to disclosing the financial statement impact of this authoritative guidance that is determined in accordance with U.S. GAAP, Medtronic management believes that in order to properly understand its short-term and long-term financial trends, investors may find it useful to consider the impact of excluding the impact of this authoritative guidance. Management believes that the resulting non-GAAP financial measure provides useful information to investors regarding the underlying business trends and performance of the Company's ongoing operations and is useful for period over period comparisons of such operating performance of the Company. Investors should consider this authoritative for, financial performance measures prepared in accordance with U.S. GAAP. In addition, this non-GAAP financial measure may not be the same as

similar measures presented by other companies.

(d) The \$50 million (\$0.04 per share) after-tax (\$69 million pre-tax) restructuring charge is the net impact of a \$52 million after-tax charge related to restructuring initiatives that the Company began in the fourth guarter of fiscal year 2009, offset by a \$2 million after-tax net reversal of excess reserves related to the global realignment initiative that began in the fourth guarter of fiscal year 2008. The fiscal year 2009 initiatives were designed to streamline operations and further align resources around the Company's higher growth opportunities. This initiative impacts most businesses and certain corporate functions. In the first guarter of fiscal year 2010, the Company recognized expense associated with compensation and early retirement benefits provided to employees which could not be accrued in the fourth quarter of fiscal year 2009. In addition, the Company recorded \$4 million of the after-tax expense (\$7 million pre-tax) within cost of products sold related to inventory write-offs and production-related asset impairments associated with these restructuring activities. The \$2 million after-tax net reversal is primarily a result of a \$5 million after-tax reversal due to favorable severance negotiations with certain employee populations outside the U.S. as well as a higher than expected percentage of employees identified for elimination finding positions elsewhere within the Company partially offset by a \$3 million after-tax charge the Company recorded in the first quarter of fiscal year 2010 related to the further write-down of a non-inventory related asset resulting from the continued decline in the international real estate market. There were no additional restructuring charges in the second guarter of fiscal year 2010. In addition to disclosing restructuring charges that are determined in accordance with U.S. GAAP. Medtronic management believes that in order to properly understand its short-term and long-term financial trends, investors may find it useful to consider the impact of excluding these restructuring charges. Management believes that the resulting non-GAAP financial measure provides useful information to investors regarding the underlying business trends and performance of the Company's ongoing operations and is useful for period over period comparisons of such operations. Medtronic management eliminates these restructuring charges when evaluating the operating performance of the Company. Investors should consider this non-GAAP measure in addition to, and not as a substitute for, financial performance measures prepared in accordance with U.S. GAAP. In addition, this non-GAAP financial measure may not be the same as similar measures presented by other companies.

(e) The \$316 million (\$0.28 per share) after-tax (\$374 million pre-tax) certain litigation charges, net relate to settlements with Abbott Laboratories (Abbott) and with W.L. Gore & Associates (Gore). The Abbott settlement accounted for \$360 million after-tax (\$444 million pre-tax) charges and the Gore settlement accounted for \$44 million after-tax (\$70 million pre-tax) gain of certain litigation charges, net. The Abbott settlement related to the resolution of all outstanding intellectual property litigation. The terms of the Abbott agreement stipulate that neither party will sue each other in the field of coronary stent and stent delivery systems for a period of at least 10 years, subject to certain conditions. Both parties also agreed to a cross-license of the disputed patents within the defined field. The \$444 million pre-tax settlement amount includes a \$400 million payment to Abbott and a \$42 million success payment made to evYsio Medical Devices, LLC (evYsio). In addition, a \$2 million payment was made to evysio in order to expand the definition of the license field from evysio. The Gore settlement related to the resolution of outstanding patent litigation related to selected patents in Medtronic's lervis and Wiktor patent families. The terms of the agreement stipulate that neither party will sue each other in the defined field of use, subject to certain conditions. In addition and subject to certain conditions, Medtronic granted Gore a worldwide, irrevocable, non-exclusive license in the defined field of use. Gore will also pay Medtronic a guarterly license payment through the fiscal guarter ending October 2018. In addition to disclosing certain litigation charges, net that are determined in accordance with U.S. GAAP, Medtronic management believes that in order to properly understand its short-term and long-term financial trends, investors may find it useful to consider the impact of excluding these certain litigation charges. Management believes that the resulting non-GAAP financial measure provides useful information to investors regarding the underlying business trends and performance of the Company's ongoing operations and is useful for period over period comparisons of such operations. Medtronic management eliminates these certain litigation charges when evaluating the operating performance of the Company. Investors should consider this non-GAAP measure in addition to, and not as a substitute for, financial performance measures prepared in accordance with U.S. GAAP. In addition, this non-GAAP financial measure may not be the same as similar measures presented by other companies.

MEDTRONIC, INC. RECONCILIATION OF WORLDWIDE REVENUE GROWTH TO CONSTANT CURRENCY GROWTH (Unaudited) (in millions)

Three mont	hs ended		Currency Impact	Constant
October 29,	October 30,	Reported	on Growth (a)	Currency

	2010	2009	Growth		Dollar Percentage		Growt	:h (a)	
Reported Revenue: Pacing Systems Defibrillation Systems Other	\$ 472 745 31	\$ 498 754 26	(5 (1 19	) % )	\$(7) (4)	(1 - -	) %	6 (4 (1 19	) % )
Cardiac Rhythm Disease Management	1,248	1,278	(2	)	(11 )	(1	)	(1	)
Coronary & Peripheral Structural Heart Endovascular CardioVascular	379 237 122 738	369 206 121 696	3 15 1 6		- (3) (3) (6)	- (2 (2 (1	) ) )	3 17 3 7	
Physio-Control Cardiac & Vascular Group	109 2,095	94 2,068	16 1		(2) (19)	(2 (1	) )	18 2	
Core Spinal Biologics Spinal	634 216 850	642 220 862	(1 (2 (1	) ) )	(1 ) 1 -	- -		(1 (2 (1	) ) )
Neuromodulation Diabetes Surgical Technologies Restorative Therapies Group	388 326 244 1,808	384 300 224 1,770	1 9 9 2		(4) (6) - (10)	-	) ) )	2 11 9 3	
Total	\$ 3,903	\$ 3,838	2	%	\$(29)	-	%	<u>б</u> 2	%

(a) Medtronic management believes that in order to properly understand Medtronic's short-term and long-term financial trends, investors may wish to consider the impact of foreign currency translation on revenue. In addition, Medtronic management uses results of operations before currency translation to evaluate the operational performance of the Company and as a basis for strategic planning. Investors should consider these non-GAAP measures in addition to, and not as a substitute for, financial performance measures prepared in accordance with U.S. GAAP.

#### MEDTRONIC, INC.

RECONCILIATION OF INTERNATIONAL REVENUE GROWTH TO CONSTANT CURRENCY GROWTH (Unaudited) (in millions)

(in millions)

	Three months ended			Currency Impact	Constant
	October 29,	October 30,	Reported	on Growth (a)	Currency
	2010	2009	Growth	Dollar Percentage	Growth (a)
Reported Revenue:					
Pacing Systems	\$ 262	\$ 277	(5)%	6\$(7)(2)	%(3)%
Defibrillation Systems	264	262	1	(4) (1)	2
Other	23	18	28		28
Cardiac Rhythm Disease Management	549	557	(1)	(11 ) (2 )	1
Coronary & Peripheral	276	263	5		5
Structural Heart	146	119	23	(3)(2)	25
Endovascular	68	62	10	(3)(5)	15
CardioVascular	490	444	10	(6)(2)	12

Physio-Control Cardiac & Vascular Group	45 1,084	45 1,046	- 4		(2 ) (4 (19 ) (1	) )	4 5	
Core Spinal Biologics Spinal	189 16 205	185 15 200	2 7 3		(1)(1 177 	)	3 - 3	
Neuromodulation Diabetes Surgical Technologies Restorative Therapies Group	110 113 96 524	112 99 84 495	(2 14 14 6	)	(4 ) (5 (6 ) (6  (10 ) (2	) ) )	3 20 14 8	
Total	\$ 1,608	\$ 1,541	4	%	\$(29) (2	)	%6	%

(a) Medtronic management believes that in order to properly understand Medtronic's short-term and long-term financial trends, investors may wish to consider the impact of foreign currency translation on revenue. In addition, Medtronic management uses results of operations before currency translation to evaluate the operational performance of the Company and as a basis for strategic planning. Investors should consider these non-GAAP measures in addition to, and not as a substitute for, financial performance measures prepared in accordance with U.S. GAAP.

#### MEDTRONIC, INC.

RECONCILIATION OF NEUROMODULATION REVENUE GROWTH TO CONSTANT CURRENCY REVENUE GROWTH ADJUSTED FOR THE DIVESTITURE OF THE BRAVO pH MONITORING BUSINESS (Unaudited)

	Three months ended October 29, 2010		Three months ended October 30, 2009			Percentage Change		
Neuromodulation revenue, as reported Foreign currency impact	\$	388 4	\$	384 -		1	%	
Bravo pH monitoring business revenue Neuromodulation revenue, adjusted	\$	- 392	\$	(3) 381	(a)	3	%	

(a) Medtronic management believes that in order to properly understand Medtronic's short-term and long-term financial trends, investors may wish to consider the impact of foreign currency translation and the divestiture of the Bravo pH monitoring business on revenue. In addition, Medtronic management uses Neuromodulation revenue adjusted for foreign currency translation and the divestiture of Bravo pH monitoring to evaluate operational performance of the Company and as a basis for strategic planning. Investors should consider these non-GAAP measures in addition to, and not as a substitute for, financial performance measures prepared in accordance with U.S. GAAP.

#### MEDTRONIC, INC.

RECONCILIATION OF SURGICAL TECHNOLOGIES REVENUE GROWTH TO CONSTANT CURRENCY REVENUE GROWTH ADJUSTED FOR THE DIVESTITURE OF THE OPHTHALMIC BUSINESS (Unaudited)

Surgical Technologies revenue, as reported	\$ 244	\$ 224			9	%
Foreign currency impact	-	-				
Ophthalmic business revenue	-	(5	)			
Surgical Technologies revenue, adjusted	\$ 244	\$ 219		(a)	11	%

(a) Medtronic management believes that in order to properly understand Medtronic's short-term and long-term financial trends, investors may wish to consider the impact of foreign currency translation and the divestiture of the Ophthalmic business on revenue. In addition, Medtronic management uses Surgical Technologies revenue adjusted for foreign currency translation and the divestiture of the Ophthalmic business to evaluate operational performance of the Company and as a basis for strategic planning. Investors should consider these non-GAAP measures in addition to, and not as a substitute for, financial performance measures prepared in accordance with U.S. GAAP.

#### MEDTRONIC, INC.

#### CONDENSED CONSOLIDATED BALANCE SHEETS

(Unaudited)

ASSETS				opril 30, 2010 er share da	ata)
Current assets:					
Cash and cash equivalents	\$	1,256	\$	5 1,400	
Short-term investments		2,288		2,375	
Accounts receivable, less allowances of \$73 and \$67, respectively		3,453		3,335	
Inventories		1,635		1,481	
Deferred tax assets, net		681		544	
Prepaid expenses and other current assets		581		704	
Total current assets		9,894		9,839	
Property, plant, and equipment		5,586		5,358	
Accumulated depreciation		(3,128	)	(2,937	)
Property, plant, and equipment, net		2,458		2,421	
Goodwill		8,624		8,391	
Other intangible assets, net		2,573		2,559	
Long-term investments		5,448		4,632	
Other assets		314		248	
Total assets	\$	29,311	\$	28,090	
LIABILITIES AND SHAREHOLDERS' EQUITY					
Current liabilities:					
Short-term borrowings	\$	3,417	\$	2,575	
Accounts payable		438	т	420	
Accrued compensation		707		1,001	
Accrued income taxes		163		235	

Other accrued expenses	1,170		890	
Total current liabilities	5,895		5,121	
Long-term debt Long-term accrued compensation and retirement benefits Long-term accrued income taxes Long-term deferred tax liabilities, net Other long-term liabilities	7,148 507 634 6 296		6,944 516 595 89 196	
Total liabilities	14,486		13,461	
Commitments and contingencies				
Shareholders' equity: Preferred stock par value \$1.00 Common stock par value \$0.10 Retained earnings Accumulated other comprehensive loss	- 108 15,114 (397	)	- 110 14,826 (307	)
Total shareholders' equity	14,825		14,629	
Total liabilities and shareholders' equity	\$ 29,311	\$	28,090	
MEDTRONIC, INC.				

# CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited)

	Six mont October 29, 2010 (in millior		nded October 30, 2009	
Operating Activities: Net earnings Adjustments to reconcile net earnings to net cash provided by operating activities:	\$ 1,396		\$ 1,314	
Depreciation and amortization Amortization of discount on senior convertible notes IPR&D charges Provision for doubtful accounts Deferred income taxes Stock-based compensation Change in operating assets and liabilities, net of effect of acquisitions:	402 86 15 18 (77 104	)	372 84 - 19 143 128	
Accounts receivable, net Inventories	(72 (108	) )	(89 (15	) )
Accounts payable and accrued liabilities Other operating assets and liabilities Certain litigation charges, net Certain litigation payments	(429 94 279 (5	)	(74 89 374 (939	) )
Net cash provided by operating activities Investing Activities:	1,703		1,406	
Acquisitions, net of cash acquired Purchase of intellectual property	(452 (17	) )	- (40	)

Additions to property, plant, and equipment Purchases of marketable securities Sales and maturities of marketable securities Other investing activities, net	(258 (3,425 2,793 (80	) ) )	(279 (2,916 1,745 (88	) ) )
Net cash used in investing activities	(1,439	)	(1,578	)
Financing Activities: Change in short-term borrowings, net Payments on long-term debt Dividends to shareholders Issuance of common stock Repurchase of common stock	1,181 (402 (488 42 (760	) ) )	618 (6 (455 103 (609	) ) )
Net cash used in financing activities	(427	)	(349	)
Effect of exchange rate changes on cash and cash equivalents	19		76	
Net change in cash and cash equivalents	(144	)	(445	)
Cash and cash equivalents at beginning of period	1,400		1,271	
Cash and cash equivalents at end of period	\$ 1,256		\$ 826	
Supplemental Cash Flow Information Income taxes paid Interest paid	\$ 552 219		\$ 193 181	
SOURCE: Medtronic, Inc.				
Medtronic, Inc. Jeff Warren, 763-505-2696 Investor Relations Brian Henry, 763-505-2796 Public Relations				

https://news.medtronic.com/2010-11-23-Medtronic-Reports-Second-Quarter-Earnings