#### Medtronic News

### Medtronic Reports Third Quarter Earnings

*Revenue of \$4.0 Billion Grew 3% on Strength of New Products Reiterates Revenue Outlook and Tightens Diluted EPS Guidance Emerging Technologies and Emerging Markets Growth of Greater than 20%* 

### MINNEAPOLIS, Feb 22, 2011 (BUSINESS WIRE) --

Medtronic, Inc. (NYSE:MDT) today announced financial results for its third quarter of fiscal year 2011, which ended January 28, 2011.

The company reported worldwide third quarter revenue of \$3.961 billion, compared to \$3.851 billion reported in the third quarter of fiscal year 2010, an increase of 3 percent both on a constant currency basis and as reported, which is in-line with the company's estimate of MedTech market growth.

As detailed in the attached table, third quarter net earnings and diluted earnings per share on a non-GAAP basis were \$922 million and \$0.86, an increase of 8 percent and 12 percent, respectively, compared to the same period in the prior year. As reported, third quarter net earnings and diluted earnings per share were \$924 million and \$0.86, an increase of 11 percent and 15 percent, respectively, compared to the same period in the prior year.

International sales of \$1.702 billion increased 5 percent as reported compared to the same period in the prior year, or increased 7 percent on a constant currency basis after adjusting for a \$22 million unfavorable foreign currency impact. International sales accounted for 43 percent of worldwide revenue. Emerging market revenue of \$350 million increased 26 percent as reported, or increased 23 percent on a constant currency basis.

"Our newly launched products are clearly capturing the interest of both physicians and patients, setting the stage for solid future performance and continued leadership for Medtronic," said Bill Hawkins, Medtronic chairman and chief executive officer. "We have advanced our industry-leading pipeline, bringing forward the Solera spinal system, introducing the novel Arctic Front Cryoballoon procedure for atrial fibrillation, launching the Endurant stent graft, and gaining FDA approval for the Revo MRI-compatible pacemaker."

### Cardiac and Vascular Group

The Cardiac and Vascular Group at Medtronic is comprised of Cardiac Rhythm Disease Management (CRDM), CardioVascular, and Physio-Control. The group reported worldwide sales in the quarter of \$2.099 billion, which represents an increase of 2 percent as reported and on a constant currency basis. Cardiac and Vascular Group International sales of \$1.143 billion were up 4 percent as reported or 5 percent on a constant currency basis. Group performance was driven by strong sales growth in Structural Heart, Endovascular, and AF Solutions, offset by modest declines in CRDM implantables.

CRDM revenue of \$1.221 billion declined 2 percent as reported or 1 percent on a constant currency basis. Revenue from implantable cardioverter defibrillators (ICDs) of \$735 million was down 2 percent on a constant currency basis. Pacing revenue was \$450 million in the quarter, a decline of 2 percent on a constant currency basis. CRDM sales were negatively affected by slower market growth, but partially offset by the adoption of the Protecta(TM) ICD in Europe, as well as continued growth in the AF Solutions business. AF Solutions results were driven in part by the U.S. launch of the Arctic Front(R) Cardiac CryoAblation Catheter system. On February 8, the FDA approved the Revo MRI(TM) SureScan(R) pacing system, the first and only pacemaker in the U.S. specifically designed for use in a Magnetic Resonance Imaging (MRI) environment.

CardioVascular revenue of \$774 million grew 7 percent as reported or 8 percent on a constant currency basis. Revenue growth was driven by solid performance in all businesses and particularly in emerging markets, where revenue growth was 30 percent compared to the same period in the prior year. The Coronary and Peripheral, Structural Heart, and Endovascular businesses grew worldwide revenue 4 percent, 13 percent, and 12 percent, respectively, on a constant currency basis. While the stent market continues to experience year-over-year declines, Medtronic gained share with its highly deliverable Integrity platform. The company's U.S. market share in bare metal stents was up nearly 9 percentage points compared to the same period in the prior year. Structural Heart revenue was driven by continued solid growth in transcatheter valves as well as revenue from the recent acquisition of ATS Medical. Growth in Endovascular revenue was driven by the U.S. launch of the Endurant stent graft for the treatment of abdominal aortic aneurysms (AAA).

Physio-Control revenue of \$104 million increased 4 percent as reported or 5 percent on a constant currency basis. Results were driven by solid growth of the LIFEPAK(R) 15 monitor/defibrillator in the pre-hospital market and the LIFEPAK(R) 20e monitor/defibrillator in the hospital market. Management also announced its intention to reinitiate its efforts to divest its Physio-Control business unit.

## **Restorative Therapies Group**

The Restorative Therapies Group at Medtronic is comprised of Spinal, Neuromodulation, Diabetes, and Surgical Technologies. The group reported worldwide sales in the quarter of \$1.862 billion, which represents an increase of 4 percent as reported or 5 percent on a constant currency basis. Restorative Therapies Group International sales of \$559 million increased 8 percent as reported, or 9 percent on a constant currency basis. Group revenue performance was led by growth in the Diabetes and Surgical Technologies businesses, as well as renewed growth in Spinal.

Spinal revenue of \$861 million increased 2 percent both as reported and on a constant currency basis. The company believes global spine market growth has remained stable compared to the prior quarter. Core Spinal revenue declined 1 percent, but included Core Metal Construct growth of 2 percent. Biologics revenue increased 10 percent on a constant currency basis, driven by the acquisition of Osteotech, stabilizing InFuse sales, and a strong performance in Other Biologics. In January, the company launched the CD Horizon(R) Solera(TM) Spinal System, part of a family of devices designed to provide spinal stabilization and correction as an adjunct to fusion in patients suffering from painful disorders of the middle and lower back.

Neuromodulation revenue of \$401 million increased 2 percent as reported or 3 percent on a constant currency basis. Results were driven by Deep Brain Stimulation systems for movement disorders, and InterStim(R) Therapy for overactive bladder and urinary retention, and bowel control outside the United States.

Diabetes revenue of \$341 million grew 10 percent as reported or 11 percent on a constant currency basis. Growth in the quarter was driven by strong sales of continuous glucose monitoring products as well as solid performance in our global insulin pumps.

Surgical Technologies revenue of \$259 million grew 8 percent both as reported and on a constant currency basis. After adjusting for the fiscal year 2010 divestiture of the Ophthalmic business, sales growth was 10 percent on a constant currency basis. The solid growth was driven by strong performances across the portfolio of ENT, Power Systems, and Navigation product lines, as well as balanced growth across capital equipment, disposables, and service.

Revenue Outlook and Earnings per Share Guidance

The company today reiterated its revenue outlook and tightened its diluted earnings per share guidance range for fiscal year 2011.

The company's previously stated fiscal year 2011 diluted earnings per share guidance of \$3.38 to \$3.44 did not include the impact from the acquisition of Ardian. After tightening its diluted earnings per share range to \$3.40 to \$3.42 and then including the estimated \$0.02 impact from Ardian dilution in Q4, the company now expects fiscal year 2011 diluted earnings per share in the range of \$3.38 to \$3.40. The company noted that it is comfortable with the current fiscal year 2011 consensus estimate of \$3.40.

In order to align its cost structure to current market conditions and continue to position Medtronic for long-term sustainable growth, the company will be restructuring its business. The restructuring will occur through a combination of cost-saving measures, tighter expense management, and voluntary programs to minimize layoffs. Based on current expectations, the company intends to reduce its workforce by 4 to 5 percent, or 1,500 to 2,000 positions during Q4. The company also expects to recognize a one-time charge in Q4 related to this restructuring.

Earnings per share guidance excludes any unusual charges or gains that might occur during the fiscal year and the impact of the non-cash charge to interest expense due to the accounting rules governing convertible debt. The guidance provided only reflects information available to the company at this time.

"We are delivering on our pipeline to drive share in our core markets and strong growth in emerging technologies," said Hawkins. "At the same time, we are restructuring our business and leveraging our global infrastructure to be more in-line with market conditions, which positions us well to deliver market-leading performance."

# Webcast Information

Medtronic will host a webcast today, February 22, at 8 a.m. EST (7 a.m. CST), to provide information about its businesses for the public, analysts and news media. This quarterly webcast can be accessed by clicking on the Investors link on the Medtronic home page at <u>www.medtronic.com</u> and this earnings release will be archived at <u>www.medtronic.com/newsroom</u>. Within 24 hours, a replay of the webcast and a transcript of the company's prepared remarks will be available in the "Events & Presentations" section of the Investors portion of the Medtronic website.

### About Medtronic

Medtronic, Inc., headquartered in Minneapolis, is the world's leading medical technology company - alleviating pain, restoring health and extending life for people with chronic disease. Its Internet address is <u>www.medtronic.com</u>.

This press release contains forward-looking statements related to expected product introductions and results of Medtronic's future operations, which are subject to risks and uncertainties, such as competitive factors, difficulties and delays inherent in the development, manufacturing, marketing and sale of medical products, government regulation and general economic conditions and other risks and uncertainties described in Medtronic's periodic reports on file with the Securities and Exchange Commission.Actual results may differ materially from anticipated results.Medtronic does not undertake to update its forward-looking statements.Unless otherwise noted, all comparisons made in this news release are on an "as reported basis," and not on a constant currency basis; references to quarterly figures increasing or decreasing are in comparison to the third quarter of fiscal year 2010.

MEDTRONIC, INC.

WORLD WIDE REVENUE (Unaudited) (\$ millions) FY10 FY10 FY10 FY10 FY10 FY11 FY11 FY11 FY11 FY11 QTR OTR 2 QTR 3 Total QTR 1 QTR 2 QTR 3 QTR 4 Total QTR 1 **REPORTED REVENUE :** CARDIAC RHYTHM DISEASE \$1,337 \$1,278 \$1,243 \$1,409 \$5,268 \$1,226 \$1,248 \$1,221 \$ -\$3,695 MANAGEMENT 1,395 536 498 459 495 1,987 473 472 450 Pacing Systems **Defibrillation Systems** 775 754 756 881 3.167 722 745 735 2.202 Other 28 31 31 98 26 26 33 114 36 \_ CARDIOVASCULAR \$689 \$696 \$722 \$757 \$2,864 \$717 \$738 \$774 \$2,230 \$ -Coronary & Peripheral 353 369 386 382 1.489 372 379 401 1.151 Structural Heart 216 239 880 224 237 241 703 218 206 Endovascular 118 120 495 121 122 132 376 121 136 PHYSIO-CONTROL \$97 \$94 \$100 \$134 \$425 \$84 \$109 \$104 \$ -\$297 **CARDIAC & VASCULAR** \$2,123 \$2,068 \$2,065 \$2,300 \$8,557 \$2,027 \$2,095 \$2,099 \$ -\$6,222 GROUP SPINAL \$915 \$862 \$829 \$850 \$842 \$880 \$3,500 \$861 \$ \$2,540 -Core Spinal 696 642 630 664 2,632 622 634 626 1,882 **Biologics** 219 220 212 216 868 207 216 235 658 \_ **NEUROMODULATION** \$373 \$384 \$394 \$411 \$1,560 \$370 \$388 \$401 \$ -\$1,159 DIABETES \$295 \$300 \$311 \$332 \$1,237 \$312 \$326 \$341 \$ \$979 -SURGICAL \$227 \$224 \$239 \$273 \$963 \$235 \$244 \$259 \$ \$738 TECHNOLOGIES RESTORATIVE \$1,810 \$1,770 \$1,786 \$1,896 \$7,260 \$1,746 \$1,808 \$1,862 \$ -\$5,416 THERAPIES GROUP TOTAL \$3,933 \$3,838 \$3,851 \$4,196 \$15,817 \$3,773 \$3,903 \$3,961 \$ - \$11,638 ADJUSTMENTS : CURRENCY IMPACT (1) \$-\$-\$-\$-\$-\$(21 ) \$(29 ) \$ (22 ) \$ - \$ (71 COMPARABLE \$3,933 \$3,838 \$3,851 \$4,196 \$15,817 \$3,794 \$3,932 \$3,983 \$ - \$11,709 **OPERATIONS** (1)

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(1) Medtronic management believes that in order to properly understand Medtronic's short-term and long-term financial trends, investors may wish to consider the impact of foreign currency translation on revenue. In addition, Medtronic management uses results of operations before currency translation to evaluate the operational performance of the Company and as a basis for strategic planning. Investors should consider these non-GAAP measures in addition to, and not as a substitute for, financial performance measures prepared in accordance with GAAP.

Note: The data in this schedule has been intentionally rounded to the nearest million and therefore the quarterly revenue may not sum to the fiscal year to date revenue.

MEDTRONIC, INC. U.S. REVENUE (Unaudited)

(\$ millions)

(\$	FY10	FY10	FY10	FY10	FY10	FY11	FY11	FY11	FY11	FY11
	QTR 1	QTR 2	QTR 3	QTR 4	Total	QTR 1	QTR 2	QTR 3	QTR 4	Total
REPORTED REVENUE :										
CARDIAC RHYTHM DISEASE MANAGEMENT Pacing Systems	\$762 247	\$721 221	\$675 193	\$787 212	\$2,944 872	\$691 214	\$699 210	\$651 182	\$ - _	\$2,041 605
Defibrillation Systems Other	508 7	492 8	475 7	567 8	2,043 29	467 10	481 8	458 11	-	1,407 29
CARDIOVASCULAR Coronary & Peripheral Structural Heart Endovascular	\$260 103 98 59	\$252 106 87 59	\$239 100 86 53	\$264 111 92 61	\$1,015 419 363 233	\$241 98 89 54	\$248 103 91 54	\$249 101 92 56	\$ - - -	\$738 301 273 164
PHYSIO-CONTROL	\$57	\$49	\$53	\$71	\$230	\$53	\$64	\$56	\$ -	\$173
CARDIAC & VASCULAR GROUP	\$1,079	\$1,022	\$967	\$1,122	\$4,189	\$985	\$1,011	\$956	\$ -	\$2,952
SPINAL Core Spinal Biologics	\$712 507 205	\$662 457 205	\$644 446 198	\$662 462 200	\$2,680 1,871 809	\$631 439 192	\$645 445 200	\$646 431 215	\$ - - -	\$1,922 1,316 606
NEUROMODULATION	\$265	\$272	\$272	\$276	\$1,086	\$261	\$278	\$282	\$-	\$821
DIABETES	\$193	\$201	\$203	\$213	\$810	\$203	\$213	\$219	\$ -	\$635
SURGICAL TECHNOLOGIES	\$142	\$140	\$150	\$169	\$601	\$149	\$148	\$156	\$ -	\$454
RESTORATIVE THERAPIES GROUP	\$1,312	\$1,275	\$1,269	\$1,320	\$5,177	\$1,244	\$1,284	\$1,303	\$ -	\$3,832
TOTAL	\$2,391	\$2,297	\$2,236	\$2,442	\$9,366	\$2,229	\$2,295	\$2,259	\$ -	\$6,784
ADJUSTMENTS :										
CURRENCY IMPACT	<b>\$</b> -	\$-	\$-	\$-	\$-	<b>\$</b> -	\$-	\$-	\$ -	<b>\$</b> -
COMPARABLE OPERATIONS	\$2,391	\$2,297	\$2,236	\$2,442	\$9,366	\$2,229	\$2,295	\$2,259	\$ -	\$6,784

Note: The data in this schedule has been intentionally rounded to the nearest million and therefore the quarterly revenues may not sum to the fiscal year to date revenue.

#### MEDTRONIC, INC. INTERNATIONAL REVENUE (Unaudited)

(\$ millions)

(\$111110115 <i>)</i>											
	FY10	FY10	FY10	FY10	FY10	FY11	FY11	FY11			FY11
	QTR 1	QTR 2	QTR 3	QTR 4	Total	QTR 1	QTR 2	QTR 3	Q1 4	R	Total
REPORTED REVENUE :											
CARDIAC RHYTHM DISEASE MANAGEMENT Pacing Systems Defibrillation Systems Other	\$575 289 267 19	\$557 277 262 18	\$568 266 281 21	\$622 283 314 25	\$2,324 1,115 1,124 85	\$535 259 255 21	\$549 262 264 23	\$570 268 277 25	\$	- - -	\$1,654 790 795 69
CARDIOVASCULAR Coronary & Peripheral Structural Heart Endovascular	\$429 250 120 59	\$444 263 119 62	\$483 286 130 67	\$493 271 147 75	\$1,849 1,070 517 262	\$476 274 135 67	\$490 276 146 68	\$525 300 149 76	\$	- - -	\$1,492 850 430 212
PHYSIO-CONTROL	\$40	\$45	\$47	\$63	\$195	\$31	\$45	\$48	\$	-	\$124
CARDIAC & VASCULAR GROUP	\$1,044	\$1,046	\$1,098	\$1,178	\$4,368	\$1,042	\$1,084	\$1,143	\$	-	\$3,270
SPINAL Core Spinal Biologics	\$203 189 14	\$200 185 15	\$198 184 14	\$218 202 16	\$820 761 59	\$198 183 15	\$205 189 16	\$215 195 20	\$	- - -	\$618 566 52
NEUROMODULATION	\$108	\$112	\$122	\$135	\$474	\$109	\$110	\$119	\$	-	\$338
DIABETES	\$102	\$99	\$108	\$119	\$427	\$109	\$113	\$122	\$	-	\$344
SURGICAL TECHNOLOGIES	\$85	\$84	\$89	\$104	\$362	\$86	\$96	\$103	\$	-	\$284
RESTORATIVE THERAPIES GROUP	\$498	\$495	\$517	\$576	\$2,083	\$502	\$524	\$559	\$	-	\$1,584
TOTAL	\$1,542	\$1,541	\$1,615	\$1,754	\$6,451	\$1,544	\$1,608	\$1,702	\$	-	\$4,854
ADJUSTMENTS :											
CURRENCY IMPACT (1)	\$-	\$-	\$-	\$-	\$-	\$(21 )	\$(29)	\$(22)	\$	-	\$(71 )
COMPARABLE OPERATIONS (1)	\$1,542	\$1,541	\$1,615	\$1,754	\$6,451	\$1,565	\$1,637	\$1,724	\$	-	\$4,925

(1) Medtronic management believes that in order to properly understand Medtronic's short-term and long-term financial trends, investors may wish to consider the impact of foreign currency translation on revenue. In addition, Medtronic management uses results of operations before currency translation to evaluate the operational performance of the Company and as a basis for strategic planning. Investors should consider these non-GAAP measures in addition to, and not as a substitute for, financial performance measures prepared in accordance with GAAP.

Note: The data in this schedule has been intentionally rounded to the nearest million and therefore the quarterly revenue may not sum to the fiscal year to date revenue.

# MEDTRONIC, INC.

CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS (Unaudited)

Net sales	Three moni January 28, 2011 (in millions \$ 3,961	ths ended January 29, 2010 , except per s \$ 3,851	Nine month January 28, 2011 share data) \$ 11,638	ns ended January 29, 2010 \$ 11,621
Costs and expenses: Cost of products sold Research and development expense Selling, general, and administrative expense	986 371 1,394	912 344 1,328	2,842 1,114 4,098	2,800 1,083 4,019
Restructuring charges Certain litigation charges, net Purchased in-process research and development	- 13	-	- 292	62 374
(IPR&D) and certain acquisition-related costs, net	(39)	-	-	-
Other expense, net Interest expense, net	153 70	148 56	277 210	372 176
Total costs and expenses	2,948	2,788	8,833	8,886
Earnings before income taxes	1,013	1,063	2,805	2,735
Provision for income taxes	89	232	485	590
Net earnings	\$ 924	\$ 831	\$ 2,320	\$ 2,145
Basic earnings per share Diluted earnings per share	\$ 0.86 \$ 0.86	\$ 0.75 \$ 0.75	\$ 2.15 \$ 2.14	\$ 1.94 \$ 1.93
Basic weighted average shares outstanding Diluted weighted average shares outstanding	1,073.9 1,077.9	1,105.0 1,108.7	1,079.8 1,083.5	1,108.3 1,111.0
Cash dividends declared per common share	\$0.225	\$ 0.205	\$ 0.675	\$ 0.615

MEDTRONIC, INC.

RECONCILIATION OF CONSOLIDATED GAAP NET EARNINGS TO CONSOLIDATED NON-GAAP NET EARNINGS (Unaudited)

(in millions, except per share data)

	Three months ended				
	January 28,		January 29,	Percentage	
	2011		2010	Change	
Net earnings, as reported	\$ 924	1	\$ 831	11%	
Certain litigation charges, net	12	(a)	-		
IPR&D and certain acquisition-related costs, net	(50	) (b)	-		
Impact of authoritative convertible debt guidance on interest expense, net	27	(c)	26	(c)	

Executive separation costs	9
Non-GAAP net earnings	\$ 92

9 (d) -\$ 922 \$ 857 8%

#### MEDTRONIC, INC. RECONCILIATION OF CONSOLIDATED GAAP DILUTED EPS TO CONSOLIDATED NON-GAAP DILUTED EPS (Unaudited)

	Three months ended				
	January 28,	January 29,	Percentage		
	2011	2010	Change		
Diluted EPS, as reported	\$ 0.86	\$ 0.75	15%		
Certain litigation charges, net	0.01 (a	a) -			
IPR&D and certain acquisition-related costs, net	(0.05 )(1	o) -			
Impact of authoritative convertible debt guidance on interest expense, net	0.03 (0	c) 0.02	(c)		
Executive separation costs	0.01 (0	d) -			
Non-GAAP diluted EPS	\$ 0.86	\$ 0.77	12%		

(a) The \$12 million (\$0.01 per share) after-tax (\$13 million pre-tax) certain litigation charges, net relate to an accounting charge for Other Matters litigation. In addition to disclosing certain litigation charges, net that are determined in accordance with U.S. generally accepted accounting principles (U.S. GAAP), Medtronic management believes that in order to properly understand its short-term and long-term financial trends, investors may find it useful to consider the impact of excluding these certain litigation charges. Management believes that the resulting non-GAAP financial measure provides useful information to investors regarding the underlying business trends and performance of the Company's ongoing operations and is useful for period over period comparisons of such operations. Medtronic management eliminates these certain litigation charges when evaluating the operating performance of the Company. Investors should consider this non-GAAP measure in addition to, and not as a substitute for, financial performance measures prepared in accordance with U.S. GAAP. In addition, this non-GAAP financial measure may not be the same as similar measures presented by other companies.

(b) The \$50 million (\$0.05 per share) after-tax (\$39 million pre-tax) IPR&D and certain acquisition-related costs, net gain includes \$12 million after-tax (\$15 million pre-tax) of IPR&D charges related to asset purchases in the CardioVascular and Surgical Technologies businesses and \$23 million after-tax (\$31 million pre-tax) of acquisition-related costs. Additionally, an \$85 million after-tax (\$85 million pre-tax) gain resulting from the acquisition of Ardian, Inc. (Ardian) was recognized in the period. In the above IPR&D charge, technological feasibility of the underlying products had not yet been reached and such technology had no future alternative use. The acquisition-related costs include legal fees, severance costs, change in control costs, banker fees, other professional service fees, and contract termination costs related to the acquisitions of Osteotech, Inc. and Ardian that were expensed in the period. As a result of the Ardian acquisition, in accordance with the Financial Accounting Standards Board (FASB) authoritative guidance on business combinations, Medtronic recognized an \$85 million gain related to its previously held 11.3 percent ownership position. In addition to disclosing IPR&D and certain acquisition-related costs, net that are determined in accordance with U.S. GAAP, Medtronic management believes that in order to properly understand its short-term and long-term financial trends, investors may find it useful to consider the impact of excluding these IPR&D and certain acquisition-related

costs, net. Management believes that the resulting non-GAAP financial measure provides useful information to investors regarding the underlying business trends and performance of the Company's ongoing operations and is useful for period over period comparisons of such operations. Medtronic management eliminates these IPR&D and certain acquisition-related costs, net when evaluating the operating performance of the Company. Investors should consider this non-GAAP measure in addition to, and not as a substitute for, financial performance measures prepared in accordance with U.S. GAAP. In addition, this non-GAAP financial measure may not be the same or similar to measures presented by other companies.

(c) The FASB authoritative guidance on accounting for convertible debt has resulted in an after-tax impact to net earnings of \$27 million (\$0.03 per share) and \$26 million (\$0.02 per share) for the three months ended January 28, 2011 and January 29, 2010, respectively. The pre-tax impact to interest expense, net was \$44 million and \$41 million for the three months ended January 28, 2011 and January 29, 2010, respectively. In addition to disclosing the financial statement impact of this authoritative guidance that is determined in accordance with U.S. GAAP, Medtronic management believes that in order to properly understand its short-term and long-term financial trends, investors may find it useful to consider the impact of excluding the impact of this authoritative guidance. Management believes that the resulting non-GAAP financial measure provides useful information to investors regarding the underlying business trends and performance of the Company's ongoing operations and is useful for period over period comparisons of such operations. Medtronic management eliminates the impact of this authoritative guidance when evaluating the operating performance of the Company. Investors should consider this non-GAAP measure in addition to, and not as a substitute for, financial performance measures prepared in accordance with U.S. GAAP. In addition, this non-GAAP financial measure may not be the same as similar measures presented by other companies.

(d) The \$9 million (\$0.01 per share) after-tax (\$14 million pre-tax) executive separation costs include costs associated with the transition and retirement of Chief Executive Officer, William Hawkins. These costs were recorded within selling, general, and administrative expense in the period. In addition to disclosing executive separation costs that are determined in accordance with U.S. GAAP, Medtronic management believes that in order to properly understand its short-term and long-term financial trends, investors may find it useful to consider the impact of excluding these executive separation costs. Management believes that the resulting non-GAAP financial measure provides useful information to investors regarding the underlying business trends and performance of the Company's ongoing operations and is useful for period over period comparisons of such operating performance of the Company. Investors should consider this non-GAAP measure in addition to, and not as a substitute for, financial performance measures prepared in accordance with U.S. GAAP. In addition, this non-GAAP financial measure may not be the same as similar measures presented by other companies.

#### MEDTRONIC, INC. RECONCILIATION OF CONSOLIDATED GAAP NET EARNINGS TO CONSOLIDATED NON-GAAP NET EARNINGS

(Unaudited) (in millions, except per share data)

Nine months ended									
January 28,	January 29,	Percentage							
2011	2010	Change							

Net earnings, as reported	\$ 2,320		\$ 2,145	8%
Restructuring charges	-		50	(e)
Certain litigation charges, net	290	(a)	316	(f)
IPR&D and certain acquisition-related costs, net	(23	) (b)	-	
Impact of authoritative convertible debt guidance on interest expense, net	81	(c)	80	(c)
Executive separation costs	9	(d)	-	
Non-GAAP net earnings	\$ 2,677		\$ 2,591	3%

MEDTRONIC, INC.

# RECONCILIATION OF CONSOLIDATED GAAP DILUTED EPS TO CONSOLIDATED NON-GAAP DILUTED EPS

<sup>(</sup>Unaudited)

	Nine months ended			
	January 28,	January 29,	Percentage	
	2011	2010	Change	
Diluted EPS, as reported	\$ 2.14	\$ 1.93	11%	
Restructuring charges	-	0.04	(e)	
Certain litigation charges, net	0.27	(a) 0.28	(f)	
IPR&D and certain acquisition-related costs, net	(0.02)	)(b) -		
Impact of authoritative convertible debt guidance on interest expense, net	0.07	(c) 0.07	(c)	
Executive separation costs	0.01	(d) -		
Non-GAAP diluted EPS	\$ 2.47	\$ 2.33	(1) 6%	

Note: The data in this schedule has been intentionally rounded and therefore the first quarter, second quarter, and third quarter data may not sum to the fiscal year to date totals.

(1) The data in this schedule has been intentionally rounded to the nearest \$0.01 and therefore may not sum.

(a) The \$290 million (\$0.27 per share) after-tax (\$292 million pre-tax) certain litigation charges, net relate primarily to a settlement involving the Sprint Fidelis family of defibrillation leads and accounting charges for Other Matters litigation. The Sprint Fidelis settlement relates to the resolution of certain outstanding product litigation related to the Sprint Fidelis family of defibrillation leads that were subject to a field action announced October 15, 2007. The terms of the agreement stipulate Medtronic will, if it elects not to cancel the agreement, pay plaintiffs to settle substantially all pending U.S. lawsuits and claims, subject to certain conditions. In addition to disclosing certain litigation charges, net that are determined in accordance with U.S. generally accepted accounting principles (U.S. GAAP), Medtronic management believes that in order to properly understand its short-term and long-term financial trends, investors may find it useful to consider the impact of excluding these certain litigation charges. Management believes that the resulting non-GAAP financial measure provides useful information to investors regarding the underlying business trends and performance of the Company's ongoing operations and is useful for period over period comparisons of such operations. Medtronic management eliminates these certain litigation charges when evaluating the operating performance of the Company. Investors should consider this non-GAAP measure in addition to, and not as a substitute for, financial performance measures prepared in accordance with U.S. GAAP. In addition, this non-GAAP financial measure may not be the same as similar measures presented by other companies.

(b) The \$23 million (\$0.02 per share) after-tax (\$0 pre-tax) IPR&D and certain acquisition-related costs, net gain represents \$11 million after-tax (\$15 million pre-tax) of IPR&D charges related to the NeuroPace, Inc. (NeuroPace) cross-licensing agreement, \$12 million after-tax (\$15 million pre-tax) of IPR&D charges related to asset purchases in the CardioVascular and Surgical Technologies businesses, and \$39 million after-tax (\$55 million pre-tax) of certain acquisition-related costs. Additionally, an \$85 million after-tax (\$85 million pre-tax) gain resulting from the acquisition of Ardian, Inc. (Ardian) was recognized in the period. The NeuroPace IPR&D charge related to a milestone payment under existing terms of a royalty bearing, non-exclusive patent crosslicensing agreement with NeuroPace that the Company entered into in the first quarter of fiscal year 2006. In the above IPR&D charges, technological feasibility of the underlying products had not yet been reached and such technology had no future alternative use. The certain acquisition-related costs include acquisition-related legal fees, severance costs, change in control costs, banker fees, other professional service fees, and contract termination costs of \$16 million after-tax (\$24 million pre-tax) related to the acquisition of ATS Medical. Inc. and \$23 million after-tax (\$31 million pre-tax) related to the acquisitions of Osteotech, Inc. and Ardian that were expensed in the period. As a result of the Ardian acquisition, in accordance with the Financial Accounting Standards Board (FASB) authoritative guidance on business combinations, Medtronic recognized an \$85 million gain resulting from its previously held 11.3 percent ownership position. In addition to disclosing IPR&D and certain acquisition-related costs, net that are determined in accordance with U.S. GAAP, Medtronic management believes that in order to properly understand its short-term and long-term financial trends, investors may find it useful to consider the impact of excluding these IPR&D and certain acquisition-related costs, net. Management believes that the resulting non-GAAP financial measure provides useful information to investors regarding the underlying business trends and performance of the Company's ongoing operations and is useful for period over period comparisons of such operations. Medtronic management eliminates these IPR&D and certain acquisition-related costs, net when evaluating the operating performance of the Company. Investors should consider this non-GAAP measure in addition to, and not as a substitute for, financial performance measures prepared in accordance with U.S. GAAP. In addition, this non-GAAP financial measure may not be the same or similar to measures presented by other companies.

(c) The FASB authoritative guidance for convertible debt accounting has resulted in an after-tax impact to net earnings of \$81 million (\$0.07 per share) and \$80 million (\$0.07 per share) for the nine months ended January 28, 2011 and January 29, 2010, respectively. The pre-tax impact to interest expense, net was \$130 million and \$125 million for the nine months ended January 28, 2011 and January 29, 2010, respectively. In addition to disclosing the financial statement impact of this authoritative guidance that is determined in accordance with U.S. GAAP, Medtronic management believes that in order to properly understand its short-term and long-term financial trends, investors may find it useful to consider the impact of excluding the impact of this authoritative guidance. Management believes that the resulting non-GAAP financial measure provides useful information to investors regarding the underlying business trends and performance of the Company's ongoing operations and is useful for period over period comparisons of such operations. Medtronic management eliminates the impact of this authoritative guidance when evaluating the operating performance of the Company. Investors should consider this non-GAAP measure in addition to, and not as a substitute for, financial performance measures prepared in accordance with U.S. GAAP. In addition, this non-GAAP financial measure may not be the same as similar measures presented by other companies.

(d) The \$9 million (\$0.01 per share) after-tax (\$14 million pre-tax) executive separation costs include costs associated with the transition and retirement of Chief Executive Officer, William Hawkins. These costs were

recorded within selling, general, and administrative expense in the period. In addition to disclosing executive separation costs that are determined in accordance with U.S. GAAP, Medtronic management believes that in order to properly understand its short-term and long-term financial trends, investors may find it useful to consider the impact of excluding these executive separation costs. Management believes that the resulting non-GAAP financial measure provides useful information to investors regarding the underlying business trends and performance of the Company's ongoing operations and is useful for period over period comparisons of such operations. Medtronic management eliminates the impact of these executive separation costs when evaluating the operating performance of the Company. Investors should consider this non-GAAP measure in addition to, and not as a substitute for, financial performance measures prepared in accordance with U.S. GAAP. In addition, this non-GAAP financial measure may not be the same as similar measures presented by other companies.

(e) The \$50 million (\$0.04 per share) after-tax (\$69 million pre-tax) restructuring charge is the net impact of a \$52 million after-tax charge related to restructuring initiatives that the Company began in the fourth quarter of fiscal year 2009, offset by a \$2 million after-tax net reversal of excess reserves related to the global realignment initiative that began in the fourth quarter of fiscal year 2008. The fiscal year 2009 initiatives were designed to streamline operations and further align resources around the Company's higher growth opportunities. This initiative impacted most businesses and certain corporate functions. In the first guarter of fiscal year 2010, the Company recognized expense associated with compensation and early retirement benefits provided to employees which could not be accrued in the fourth quarter of fiscal year 2009. In addition, the Company recorded \$4 million of the after-tax expense (\$7 million pre-tax) within cost of products sold related to inventory write-offs and production-related asset impairments associated with these restructuring activities. The \$2 million after-tax net reversal is primarily a result of a \$5 million after-tax reversal due to favorable severance negotiations with certain employee populations outside the U.S. as well as a higher than expected percentage of employees identified for elimination finding positions elsewhere within the Company partially offset by a \$3 million after-tax charge the Company recorded in the first guarter of fiscal year 2010 related to the further write-down of a non-inventory related asset resulting from the continued decline in the international real estate market. There were no additional restructuring charges in the third guarter of fiscal year 2010. In addition to disclosing restructuring charges that are determined in accordance with U.S. GAAP, Medtronic management believes that in order to properly understand its short-term and long-term financial trends, investors may find it useful to consider the impact of excluding these restructuring charges. Management believes that the resulting non-GAAP financial measure provides useful information to investors regarding the underlying business trends and performance of the Company's ongoing operations and is useful for period over period comparisons of such operations. Medtronic management eliminates these restructuring charges when evaluating the operating performance of the Company. Investors should consider this non-GAAP measure in addition to, and not as a substitute for, financial performance measures prepared in accordance with U.S. GAAP. In addition, this non-GAAP financial measure may not be the same as similar measures presented by other companies.

(f) The \$316 million (\$0.28 per share) after-tax (\$374 million pre-tax) certain litigation charges, net relate to settlements with Abbott Laboratories (Abbott) and with W.L. Gore & Associates (Gore). The Abbott settlement accounted for \$360 million after-tax (\$444 million pre-tax) charges and the Gore settlement accounted for \$44 million after-tax (\$70 million pre-tax) gain of certain litigation charges, net. The Abbott settlement related to the resolution of all outstanding intellectual property litigation. The terms of the Abbott agreement stipulate that neither party will sue the other in the field of coronary stent and stent delivery systems for a period of at least

10 years, subject to certain conditions. Both parties also agreed to a cross-license of the disputed patents within the defined field. The \$444 million pre-tax settlement amount includes a \$400 million payment to Abbott and a \$42 million success payment made to evYsio Medical Devices, LLC (evYsio). In addition, a \$2 million payment was made to evysio in order to expand the definition of the license field from evysio. The Gore settlement related to the resolution of outstanding patent litigation related to selected patents in Medtronic's Jervis and Wiktor patent families. The terms of the agreement stipulate that neither party will sue the other in the defined field of use, subject to certain conditions. In addition and subject to certain conditions, Medtronic granted Gore a worldwide, irrevocable, non-exclusive license in the defined field of use. Gore will also pay Medtronic a guarterly license payment through the fiscal guarter ending October 2018. In addition to disclosing certain litigation charges, net that are determined in accordance with U.S. GAAP, Medtronic management believes that in order to properly understand its short-term and long-term financial trends, investors may find it useful to consider the impact of excluding these certain litigation charges. Management believes that the resulting non-GAAP financial measure provides useful information to investors regarding the underlying business trends and performance of the Company's ongoing operations and is useful for period over period comparisons of such operations. Medtronic management eliminates these certain litigation charges when evaluating the operating performance of the Company. Investors should consider this non-GAAP measure in addition to, and not as a substitute for, financial performance measures prepared in accordance with U.S. GAAP. In addition, this non-GAAP financial measure may not be the same as similar measures presented by other companies.

#### MEDTRONIC, INC.

RECONCILIATION OF WORLDWIDE REVENUE GROWTH TO CONSTANT CURRENCY GROWTH (Unaudited) (in millions)

	January 28, January 29, Reported		Currency Impact on Growth (a) Dollar Percentage	Constant Currency Growth (a)	
Reported Revenue: Pacing Systems Defibrillation Systems Other Cardiac Rhythm Disease Management	\$ 450 735 36 1,221	\$ 459 756 28 1,243	(2) (3) 29 (2)	% \$(2 ) - (7 ) (1 )  (9 ) (1 )	%(2)% (2) 29 (1)
Coronary & Peripheral Structural Heart Endovascular CardioVascular	401 241 132 774	386 216 120 722	4 12 10 7	(3)(1) (2)(2) (5)(1)	4 13 12 8
Physio-Control	104	100	4	(1 ) (1 )	5
Cardiac & Vascular Group	2,099	2,065	2	(15) -	2
Core Spinal	626	630	(1)		(1)
Biologics	235	212	11	1 1	10
Spinal	861	842	2	1 -	2
Neuromodulation	401	394	2	(5)(1)	3
Diabetes	341	311	10	(3)(1)	11
Surgical Technologies	259	239	8		8
Restorative Therapies Group	1,862	1,786	4	(7)(1)	5

(a) Medtronic management believes that in order to properly understand Medtronic's short-term and long-term financial trends, investors may wish to consider the impact of foreign currency translation on revenue. In addition, Medtronic management uses results of operations before currency translation to evaluate the operational performance of the Company and as a basis for strategic planning. Investors should consider these non-GAAP measures in addition to, and not as a substitute for, financial performance measures prepared in accordance with U.S. GAAP.

#### MEDTRONIC, INC.

RECONCILIATION OF INTERNATIONAL REVENUE GROWTH TO CONSTANT CURRENCY GROWTH (Unaudited) (in millions)

	January 28, January 29, Reported		Currency Impac on Growth (a) Dollar Percenta	Currency	
Reported Revenue: Pacing Systems Defibrillation Systems Other	\$ 268 277 25	\$ 266 281 21	1 (1 ) 19	% \$(2 ) (1 (7 ) (2	) %2 % ) 1 19
Cardiac Rhythm Disease Management	570	568	-	(9)(2	) 2
Coronary & Peripheral	300	286	5		5
Structural Heart	149	130	15	(3)(2	) 17
Endovascular	76	67	13	(2)(3	) 16
CardioVascular	525	483	9	(5)(1	) 10
Physio-Control	48	47	2	(1)(2	) 4
Cardiac & Vascular Group	1,143	1,098	4	(15) (1	) 5
Core Spinal	195	184	6		6
Biologics	20	14	43	1 7	36
Spinal	215	198	9	1 1	8
Neuromodulation	119	122	(2)	(5)(4	) 2
Diabetes	122	108	13	(3)(3	) 16
Surgical Technologies	103	89	16		16
Restorative Therapies Group	559	517	8	(7)(1	) 9
Total	\$ 1,702	\$ 1,615		% \$(22) (2	)%7%

(a) Medtronic management believes that in order to properly understand Medtronic's short-term and long-term financial trends, investors may wish to consider the impact of foreign currency translation on revenue. In addition, Medtronic management uses results of operations before currency translation to evaluate the operational performance of the Company and as a basis for strategic planning. Investors should consider these non-GAAP measures in addition to, and not as a substitute for, financial performance measures prepared in accordance with U.S. GAAP.

MEDTRONIC, INC. RECONCILIATION OF SURGICAL TECHNOLOGIES REVENUE GROWTH TO CONSTANT CURRENCY REVENUE GROWTH ADJUSTED FOR THE DIVESTITURE OF THE OPHTHALMIC BUSINESS (Unaudited)

	Three months ended January 28, 2011			ee months en uary 29, 2010		Percentage Change		
Surgical Technologies revenue, as reported Foreign currency impact Ophthalmic business revenue Surgical Technologies revenue, adjusted	\$ \$	259 - - 259	\$ \$	239 - (4 235	)	(a)	8%	

(a) Medtronic management believes that in order to properly understand Medtronic's short-term and long-term financial trends, investors may wish to consider the impact of foreign currency translation and the divestiture of the Ophthalmic business on revenue. In addition, Medtronic management uses Surgical Technologies revenue adjusted for foreign currency translation and the divestiture of the Ophthalmic business to evaluate operational performance of the Company and as a basis for strategic planning. Investors should consider these non-GAAP measures in addition to, and not as a substitute for, financial performance measures prepared in accordance with U.S. GAAP.

MEDTRONIC, INC.

CONDENSED CONSOLIDATED BALANCE SHEETS

(Unaudited)

	January 28, April 30, 2011 2010 (in millions, except per share data)		
ASSETS	(in minoris, exce	pt per share data)	
Current assets:			
Cash and cash equivalents Short-term investments	\$ 1,283 2,184	\$ 1,400 2,375	
Accounts receivable, less allowances of \$85 and \$67, respectively	3,472	3,335	
Inventories	1,682	1,481	
Deferred tax assets, net	728	544	
Prepaid expenses and other current assets	637	704	
Total current assets	9,986	9,839	
Property, plant, and equipment	5,793	5,358	
Accumulated depreciation	(3,286)		
Property, plant, and equipment, net	2,507	2,421	
Goodwill	9,490	8,391	
Other intangible assets, net	2,796	2,559	
Long-term investments	5,578	4,632	
Other assets	240	248	
Total assets	\$ 30,597	\$ 28,090	
LIABILITIES AND SHAREHOLDERS' EQUITY			
Current liabilities: Short-term borrowings	\$ 3,674	\$ 2,575	

Accounts payable Accrued compensation Accrued income taxes Other accrued expenses	486 789 136 1,517	420 1,001 235 890
Total current liabilities	6,602	5,121
Long-term debt Long-term accrued compensation and retirement benefits Long-term accrued income taxes Long-term deferred tax liabilities, net Other long-term liabilities	7,084 524 658 99 272	6,944 516 595 89 196
Total liabilities	15,239	13,461
Commitments and contingencies		
Shareholders' equity: Preferred stock par value \$1.00 Common stock par value \$0.10 Retained earnings Accumulated other comprehensive loss	- 107 15,476 (225	- 110 14,826 ) (307 )
Total shareholders' equity	15,358	14,629
Total liabilities and shareholders' equity	\$ 30,597	\$ 28,090
MEDTRONIC, INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)		Nine months ended January January 28, 29, 2011 2010 (in millions)
Operating Activities: Net earnings		\$ 2,320 \$ 2,145
Adjustments to reconcile net earnings to net cash provided by oper- activities:	ating	
Depreciation and amortization Amortization of discount on senior convertible notes IPR&D charges Provision for doubtful accounts Deferred income taxes Stock-based compensation Change in operating assets and liabilities, net of effect of acquisition		66056613012515-2427(153)156176
Accounts receivable, net	13.	(79 ) (51
Inventories		(113 ) 64
Accounts payable and accrued liabilities		18 67
Other operating assets and liabilities Certain litigation charges, net		(248 ) 213 292 374
Certain litigation payments		(5) (939
Not each provided by operating activities		2017 2004

Net cash provided by operating activities

3,017 2,894

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Investing Activities:				
Acquisitions, net of cash acquired	(1,268	)	-	
Purchase of intellectual property	(48	)	(44	)
Additions to property, plant, and equipment	(454	)	(402	)
Purchases of marketable securities	(4,518	)	(4,381	)
Sales and maturities of marketable securities	4,090		2,868	
Other investing activities, net	(125	)	(86	)
Net cash used in investing activities	(2,323	)	(2,045	)
Financing Activities:				
Change in short-term borrowings, net	1,395	,	520	,
Payments on long-term debt	(402	)	(20	)
Dividends to shareholders Issuance of common stock	(728 54	)	(681 134	)
Repurchase of common stock	(1,140	١	(634	)
Reputchase of common stock	(1,140	,	(054	,
Net cash used in financing activities	(821	)	(681	)
Effect of exchange rate changes on cash and cash equivalents	10		24	
Net change in cash and cash equivalents	(117	)	192	
Cash and cash equivalents at beginning of period	1,400		1,271	
Cash and cash equivalents at end of period	\$ 1,283		\$ 1,463	
Supplemental Cash Flow Information				
Income taxes paid	\$ 731		\$ 300	
Interest paid	290		278	
Supplemental Noncash Financing Activities:				
Reclassification of senior notes from long-term to short-term debt	\$ -		\$ 400	
SOURCE: Medtronic, Inc.				
Medtronic, Inc.				
Jeff Warren, 763-505-2696 Investor Relations				
Brian Henry, 763-505-2796				
Public Relations				

https://news.medtronic.com/2011-02-22-Medtronic-Reports-Third-Quarter-Earnings