## Medtronic News

Medtronic Announces U.S. Launch of Integrated Health Solutions with University Hospitals Agreement

New Agreement Focuses on Improved System Efficiency at University Hospitals Cleveland Medical Center

DUBLIN and CLEVELAND - Nov. 29, 2016 - Medtronic plc (NYSE:MDT), the global leader in medical technology, today announced the signing of its first Integrated Health Solutions agreement in the United States with University Hospitals (UH), one of the nation's leading healthcare systems, designed to improve delivery of care and patient experience. Together the organizations will implement innovative operational models that will optimize workflow and redefine operational efficiency for catheterization (cath) and electrophysiology (EP) laboratories at the University Hospitals Cleveland Medical Center. Medtronic brings its international expertise from managing cath labs and operating rooms for over 100 hospital systems around the globe to manage clinical support operations in UH select labs. The agreement signals the expansion of Medtronic's managed services offering to U.S. health systems.

Hospitals systems continue to find that operational efficiency is a prerequisite for clinical excellence. UH expects to optimize its operations with Medtronic involvement to continue to deliver excellent care and better manage rising healthcare costs.

"Our collaboration with Medtronic gives us a unique opportunity to learn from their international best practices in inventory management and scheduling optimization," said Jeffrey Peters, M.D., UH chief operating officer. "We are excited to embed their expertise into our clinical operations, allowing our clinical staff to focus on providing the highest level of cardiovascular care for our patients."

In cath labs and EP labs, clinical-support operations - lab management, scheduling, materials management, room turnover and process optimization - play a vital role in ensuring cardiologists are able to identify and diagnose cardiovascular conditions for their patients. The patient journey starts before the patient enters the hospital and continues after discharge. Addressing the needs of patients throughout the continuum of care is a priority of new models of care delivery.

"Our Integrated Health Solutions business was formed as part of a commitment to advance healthcare delivery in more cost-effective ways," said Mike Genau, senior vice president and president, Americas Region, for Medtronic. "Our goal in collaborating with UH is to enhance patient care and system efficiency through the unique combination of operational insights, data, medical technology, and services. Medtronic has more than 65 years of experience to bring to the table, and we intend to be a close associate in implementing innovative solutions along the way."

## About Medtronic

Medtronic plc (<a href="www.medtronic.com">www.medtronic.com</a>), headquartered in Dublin, Ireland, is among the world's largest medical technology, services and solutions companies - alleviating pain, restoring health and extending life for millions of people around the world. Medtronic employs more than 88,000 people worldwide, serving physicians, hospitals and patients in approximately 160 countries. The company is focused on collaborating with stakeholders around the world to take healthcare Further, Together.

## **About University Hospitals**

Founded in 1866, University Hospitals serves the needs of over 1 million patients per year through an integrated network of 18 hospitals, more than 40 outpatient health centers and 200 physician offices in 15 counties throughout northern Ohio. The system's flagship academic medical center, University Hospitals Cleveland Medical Center, located on a 35-acre campus in Cleveland's University Circle, is affiliated with Case Western Reserve University School of Medicine. The main campus also includes University Hospitals Rainbow Babies & Children's Hospital, ranked among the top children's hospitals in the nation; University Hospitals MacDonald Women's Hospital, Ohio's only hospital for women; and University Hospitals Seidman Cancer Center, part of the NCI-designated Case Comprehensive Cancer Center. UH is home to some of the most prestigious clinical

and research programs in the nation, including cancer, pediatrics, women's health, orthopedics, radiology, neuroscience, cardiology and cardiovascular surgery, digestive health, dermatology, transplantation and urology. UH Cleveland Medical Center is perennially among the highest performers in national ranking surveys, including "America's Best Hospitals" from U.S. News & World Report. UH is also home to Harrington Discovery Institute at University Hospitals - part of The Harrington Project for Discovery & Development. UH is the second largest employer in northern Ohio with 26,000 employees. For more information, go to UHhospitals.org.

Any forward-looking statements are subject to risks and uncertainties such as those described in Medtronic's periodic reports on file with the Securities and Exchange Commission. Actual results may differ materially from anticipated results.

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